

NEWS RELEASE For Immediate Release

March 2019 Market Report

Oakville, ON, March 1, 2019 – According to figures released March 1st by The Oakville, Milton and District Real Estate Board (OMDREB), the number of all property sales dropped significantly in March compared to the same period in 2018. Monthly property sales totaled 612 compared to 748 in March 2018.

The total number of new property listings also saw a decline this year. 1,204 new listings in March 2019 compared to 1,286 in 2018.

"The number of sales are down and listings are down compared to March of last year. March was still a cold month and likely many Sellers during this time were preparing to list their home in the springtime. The mortgage stress test is still having an impact as well by reducing the Buyer Pool," says OMDREB President Oliver Matas. "We've seen average home prices increase year over year, but they have yet to reach the prices of Spring 2017. Because of this, many Sellers have a reduced incentive to list," states Matas.

The dollar volume of all property sales processed through the OMDREB MLS® system saw a drastic decrease of over \$87 million compared to last year. The figures in March 2019 sat at \$405,963,410 as opposed to \$492,975,567 in March 2018.

Milton's average sale price for the month of March was \$711,858, a slight increase of 0.25 percent compared to March 2018 at \$710,087. The average sale price in Oakville was \$1,155,338, up 4.64 percent from \$1,104,071 compared to the same time in 2018.

About The Oakville, Milton and District Real Estate Board (OMDREB)

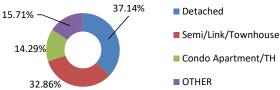
The Oakville, Milton and District Real Estate Board represents over 1,800 REALTORS® who serve the communities of Oakville, Milton, Halton Hills and the surrounding areas. OMDREB serves its members through a variety of support and services, including professional development, technology and advocacy.

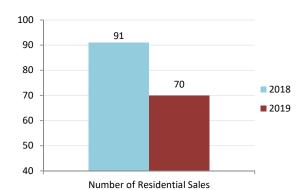
Established in 1954, the Board also champions shelter-based charitable endeavours that are important to the local communities in which its members work and serve. For more information about OMDREB, please visit www.omdreb.on.ca.



March 2019 Market Watch: Milton

Visual Re-Cap for Milton Market in 2019







\$800,000	\$710,087				
	Ţ/ 10,00/	\$711,858			
\$700,000					
\$600,000			■ 2018		
			■ 2019		
\$500,000					
\$400,000					
	Average Sale Price				

Re-Cap for Milton Market in 2019				
Average Sale Price	Median Sale Price			
\$711,858	\$684,250			
Residential Type	Units Sold by Type			
Detached	26			
Semi/Link/Townhouse	23			
Condo Apartment/TH	10			
OTHER	11			
TOTAL	70			
Detached Sa	ales in Milton			
Price Range	% of Sales by Price			
\$600,000 - \$699,000	11.54%			
\$700,000 - \$799,000	19.23%			
\$800,000 - \$899,000	26.92%			
\$900,000 - \$999,000	15.38%			
\$1,000,000 - \$1,499,999	26.92%			
\$2,000,000 - \$2,499,999	0.00%			
\$2,500,000 - \$2,999,999	0.00%			
\$3,000,000 - Above	0.00%			
• •	ouse Sales in Milton			
Price Range	% of Sales by Price			
\$500,000 - \$599,000	8.70%			
\$600,000 - \$699,000	60.87%			
\$700,000 - \$799,000	26.09%			
\$800,000 - \$899,000	4.35%			
	/TH Sales in Milton			
Price Range	% of Sales by Price			
\$350,000 - \$399,999	10.00%			
\$400,000 - \$449,999	30.00%			
\$450,000 - \$499,999	20.00%			
\$500,000 - \$599,000	30.00%			
\$600,000 - \$699,000	10.00%			
Other Sales in Milton				
Price Range	% of Sales by Price			
\$500,000 - \$599,000	54.55%			
\$600,000 - \$699,000	27.27%			
\$700,000 - \$799,000	18.18%			

The median sale price is the midpoint of all sales.

Disclaimer: The information provided herein is deemed

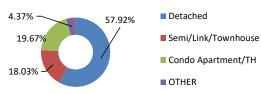
accurate but not guaranteed.

Source: The Oakville, Milton and District Real Estate Board



March 2019 Market Watch: Oakville

Visual Re-Cap for Oakville Market in 2019









Re-Cap for Oakv	ille Market in 2019		
Average Sale Price	Median Sale Price		
\$1,155,338	\$972,500		
Residential Type	Units Sold by Type		
Detached	106		
Semi/Link/Townhouse	33		
Condo Apartment/TH	36		
OTHER	8		
TOTAL	183		
Detached S	ales in Oakville		
Price Range	% of Sales by Price		
\$700,000 - \$799,000	2.83%		
\$800,000 - \$899,000	7.55%		
\$900,000 - \$999,000	11.32%		
\$1,000,000 - \$1,499,999	78.30%		
\$1,500,000 - \$1,999,999	0.00%		
\$2,000,000 - \$2,499,999	0.00%		
\$2,500,000 - \$2,999,999	0.00%		
\$3,000,000 - Above	0.00%		
Semi/Link/Townhouse Sales in Oakville			
Price Range	% of Sales by Price		
\$500,000 - \$599,000	3.03%		
\$600,000 - \$699,000	9.09%		
\$700,000 - \$799,000	30.30%		
\$800,000 - \$899,000	33.33%		
\$900,000 - \$999,000	9.09%		
\$1,000,000 - \$1,499,999	15.15%		
Condo Apartment	/TH Sales in Oakville		
Price Range	% of Sales by Price		
\$250,000 - \$299,999	2.56%		
\$300,000 - \$349,999	2.56%		
\$350,000 - \$399,999	12.82%		
\$400,000 - \$449,999	7.69%		
\$450,000 - \$499,999	7.69%		
\$500,000 - \$599,000	25.64%		
\$600,000 - \$699,000	10.26%		
\$700,000 - \$799,000	15.38%		
\$800,000 - \$899,000	5.13%		
	10.26%		
\$1,000,000 - \$1,499,999			
\$1,000,000 - \$1,499,999 Other Sale	es in Oakville		
	% of Sales by Price		
Other Sale			
Other Sale Price Range	% of Sales by Price		
Other Sale Price Range \$450,000 - \$499,999	% of Sales by Price 12.50%		

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