# Opening Doors

#### THE OAKVILLE, MILTON AND DISTRICT REAL ESTATE BOARD.

**MEMBER BENEFITS PACKAGE** 

#### We're Opening Doors, not building walls.

Read how OMDREB & our Members - and others around the Golden Horseshoe and beyond - are Opening Doors to what was never thought possible before in real estate.

MDREB exists to help REALTORS® acquire resources, market effectively, and achieve their real estate goals.

REALTORS® across the province have been hungry to develop new ways to serve their clients to the best of their ability. Now more than ever, it is extremely important to work together in order to find these solutions. OMDREB is here to start "Opening Doors" for Members - existing and new - and not build walls. Ultimately, this is the value that OMDREB strives to provide and maintain.

#### We're Opening Doors to...

### Collaboration.

It goes without saying that our industry is continuing to experience significant changes, many as the result of advances in technology. One of the Board's biggest accomplishments is the OMDREB-TREB agreement to swap MLS® data for properties located in the Halton Hills, Milton and Oakville areas listed by Members of either Board. This arrangement is a win-win not only for Members of OMDREB and TREB, but also for our Members' clients. One of the most impactful collaborative efforts for our Members is OMDREB's participation in ORTIS, our regional Matrix collaboration involving 10 associations, plus the data share with the REALTORS® Association of Hamilton-Burlington. Our colleagues to the west and north created a similar regional Matrix system in the Ontario Collective (the OC). ORTIS and the OC have agreed that free reciprocal access to each regional system will be provided to our respective Members via IntraMatrix. In addition, recently the two groups have signed a Transition Agreement to blend their two separate systems into one common shared regional MLS® System. They are now developing a new single corporate entity to manage the services to all 22 associations.

Outside of technology, OMDREB's Government Relations Committee worked closely with The Town of Oakville to participate in the consultation process related to revisions to the Sign By-Law, specifically REALTOR® Open House signage and increasing the amount of allowed signs from three (3) to five (5).

> About the Ontario CollectiveTM (OC): The OC is comprised of Bancroft and Area Association of REALTORS®, Kawartha Lakes Real Estate Association Inc., London and St. Thomas Association of REALTORS®, North Bay Real Estate Board, Northumberland Hills Association of REALTORS®, Peterborough and The Kawarthas Association of REALTORS®, Quinte & District Association of REALTORS® Inc., REALTORS® Association of Grey Bruce Owen Sound, Southern Georgian Bay Association of REALTORS®. The Lakelands Association of REALTORS®, Tillsonburg District Real Estate Board and Woodstock-Ingersoll and District Real Estate Board.

> About the Ontario Regional Technology & Information Systems Inc. (ORTIS): ORTIS is comprised of Barrie and District Association of REALTORS®, Brantford Regional Real Estate Association, Cambridge Association of REALTORS® Inc., Guelph and District Association of REALTORS®, Huron Perth Association of REALTORS®, Kitchener-Waterloo Association of REALTORS®, Kitchener-Waterloo Association of REALTORS®, Mississauga Real Estate Board, Niagara Association of REALTORS®, The Oakville, Milton and District Real Estate Board, and Simcoe and District Real Estate Board.

OMDREB's initiatives are all focused around transparent communication within the Real Estate community.

With OMDREB, you'll get new & innovative technology initiatives such as our REALTOR® Text Alert Program and RECO Auto-Alerts, mainstay tech like our MLS System®, exclusive Member publications surrounding REALTORS® and their needs such as our Tech Tuesday magazine and monthly Membership newsletter, as well as additional community resources, such as our Town Talks with local city councillors to find out what's going on in your neighbourhood. We currently offer these dropin sessions for four Municipalities: Oakville, Milton, Burlington and Mississauga.

### Innovation.

### Education.

REALTOR® education is a passion of ours. OMDREB is highly regarded for the variety and quality of Professional Development courses and training offered by the Board. Whether you're brand new to the business or have been serving clients for your entire career, we can guarantee that you'll find something to entice and enjoy at one of our educational seminars or events. Most seminars are **FREE** for OMDREB Members, and you can sit in on as many as you'd like.

OMDREB also offers REALTORS® opportunities to earn additional real estate Designations in order to advance their career, such as the ASA and CNE Designations. OMDREB is pleased to offer our Members a number of different products and services tailored specifically to REALTORS® through the MyStore and Board loyalty programs.

OMDREB Members get discounts from a multitude of businesses. These deals are **exclusive** to OMDREB Members, and most of them never expire as long as you are a Member. There are nearly 100 different discounts & businesses to select from a variety of platforms:



### Perquisites.

Click to explore!

- We pride ourselves in providing the best possible support for our Members, specifically within the Membership department.

- Our support is second-to-none. As technology advances, these days you might find yourself increasingly unable to speak to a real person when you've got an issue. At OMDREB, you'll never have to talk to a robot - Personal Support is our specialty.

- Members having the drive to support others is assist the Board, let your voice be heard, and pursue your passion. Click here to explore OMDREB Committees.
- also important. OMDREB has a number of Committees that Members can join in order to

## Support.

#### For more information about what is included in this package, visit:



#### The Oakville, Milton and District Real Estate Board



omdreb.on.ca



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